



**LabAdvantage** combines:

- **Joint Commission** accreditation,
- **API** proficiency testing, and
- **ASCP** continuing education into one seamless new process!

**LabAdvantage** offers:

- **Competitive, Discounted Pricing on Entire Package**
- **Enhanced Surveyor Expertise**
- **Centralized Purchasing**
- **New Educational Opportunities**

### **LabAdvantage Price Estimate**

John Smith, MT (ASCP)  
Sunnyview Medical Center  
123 Washington Avenue  
Tampa, FL 33333  
Phone 555-5555-1212  
Fax 555-5555-1234  
CLIA # 10X1010101

Date: April 11, 2007

#### **LabAdvantage (2 year cycle)**

#### **Current Providers (2 year cycle)**

Joint Commission Accreditation	\$6,668	Accreditation	\$8,152
API Proficiency Testing	\$22,830	Proficiency Testing	\$38,372
ASCP Education	\$2,284	Education	+
<i>LabAdvantage</i> TOTAL	\$31,782	TOTAL	\$46,524+

**SAVINGS FOR A TWO YEAR ACCREDITATION PERIOD IS OVER \$14,742**

### **LabAdvantage Price Estimate**

Dr. John Smith  
Sunnyview Fertility Laboratory  
123 Washington Avenue  
Tampa, FL 33333  
Phone 555-5555-1212  
Fax 555-5555-1234  
CLIA # 10X1010101

Date: April 11, 2007

#### **LabAdvantage (2 year cycle)**

#### **Current Providers (2 year cycle)**

Joint Commission Accreditation	\$2,470	Accreditation	\$4,214
API Proficiency Testing	\$1,440	Proficiency Testing	\$2,726
ASCP Education	\$620	Education	+
<i>LabAdvantage</i> TOTAL	\$4,530	TOTAL	\$6,940+

**SAVINGS FOR A TWO YEAR ACCREDITATION PERIOD IS OVER \$2,410**

## Conversion Timeline

- Lab completes Quote Request Form and sends it to the Lab Advantage coordinator. (To access form, call 1-800-333-0958 or go to [www.labadvantage.org](http://www.labadvantage.org))
- Quote is completed and sent back to laboratory
- Lab notifies Lab Advantage coordinator that quote was accepted (1-800-333-0958)
- Lab begins to use API PT at start of the upcoming year
- Lab will be contacted by ASCP and Joint Commission
- Lab will not be surveyed by Joint Commission until current accreditation has expired
- Lab does not renew their accreditation with current provider

## Compare



### Other

- |   |   |
|---|---|
| ■ Outcome oriented                                    | ■ Process oriented                              |
| ■ Survey of continuum, tracer methodology             | ■ Checklist inspection                          |
| ■ Trained and Certified lab specialists               | ■ Mostly volunteers                             |
| ■ Accepts all CMS approved vendors                    | ■ PT limited to certain approved vendors        |
| ■ Requires PT for regulated analytes                  | ■ Required PT for all analytes                  |
| ■ Standards allow for creative approach to compliance | ■ Checklist, rigid approach to compliance       |
| ■ Recognizes waived testing as different              | ■ High complexity requirements on all lab tests |